

Response Rating Form - Model 1

Rater: _____ Respondent: _____

Section	§	Weight	Question	A	B	C
Transition	6.1	50	Transition plan with variables, milestones, contingency plans			
Delivery	7.1	15	Process for optimizing routes			
	7.2	3	Truck descriptions, owned versus leased			
	7.3	3	Driver descriptions, employees versus contractors			
	7.4	1	Driver identification			
	7.5	1	Vehicle identification			
	7.6	5	Conducted delivery site evaluation, modifications required			
	7.7	3	Additional shipping containers needed			
	7.8	1	Description of bins/totes to be used			
Management	8.1	4	Names, experience of all personnel involved			
	8.2	3	Reimbursements for losses and damages			
	8.3	4	Insurance, bonding, background checks			
	8.4	5	Weekly report for performance monitoring			
	8.5	3	Service level agreements			
	8.6	10	Contingency plans			
	8.7	10	Demonstrated ability to connect via SIP2 to multiple ILSs			
	8.8	5	Addressing network communications burdens			
Sorting	9.1	5	Location for sorting			
	9.2	30	Detailed description of sorting operation			
	9.3	4	Handling non-network items			
Staff Workload	10.1	40	staff responsibilities for preparing outgoing material			
	10.2	40	staff responsibilities for receiving			

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Section	§	Weight	Question	A	B	C
Performance Guarantees	11.1	20	Next delivery day turnaround			
	11.2	2	13-hour per day availability			
	11.3	2	immediate availability			
	11.4	20	99.75% delivery accuracy			
	11.5	20	pick up all material each time			
	11.6	20	30-minute delivery/pick-up time window			
	11.7	5	damage to materials			
	11.8	4	accounting for items during delivery and sorting			
	11.9	5	insurance to cover catastrophic loss			
	11.10	1	incentives			
Pricing	12.1	5	Pricing schedule			
	12.2	50	Annual cost of service			
	12.3	1	calendar showing payment schedule			
	12.4	40	minimum contract period			
Next Steps	13.1	10	additional information			

Response Rating Form - Model 2

Rater: _____ Respondent: _____

Section	§	Weight	Question	A	B	C
Transition	6.1	50	Transition plan with variables, milestones, contingency plans			
Delivery	7.1	15	Process for optimizing routes			
	7.2	3	Truck descriptions, owned versus leased			
	7.3	3	Driver descriptions, employees versus contractors			
	7.4	1	Driver identification			
	7.5	1	Vehicle identification			
	7.6	5	Conducted delivery site evaluation, modifications required			
	7.7	3	Additional shipping containers needed			
	7.8	1	Description of bins/totes to be used			
Management	8.1	4	Names, experience of all personnel involved			
	8.2	3	Reimbursements for losses and damages			
	8.3	4	Insurance, bonding, background checks			
	8.4	5	Weekly report for performance monitoring			
	8.5	3	Service level agreements			
	8.6	10	Contingency plans			
Sorting	9.1	5	Location for sorting			
	9.2	30	Detailed description of sorting operation			
Staff Workload	10.1	40	staff responsibilities for preparing outgoing material			
	10.2	40	staff responsibilities for receiving			
Performance Guarantees	11.1	20	Next delivery day turnaround			
	11.2	2	13-hour per day availability			
	11.3	2	immediate availability			
	11.4	20	99.5% delivery accuracy			
	11.5	20	pick up all material each time			
	11.6	20	30-minute delivery/pick-up time window			
	11.7	5	damage to materials			
	11.8	4	accounting for items during delivery and sorting			
	11.9	5	insurance to cover catastrophic loss			
	11.10	1	incentives			

Response Rating Form - Model 2

Rater: _____ Respondent: _____

Section	§	Weight	Question	A	B	C
Pricing	12.1	5	Pricing schedule			
	12.2	69	Annual cost of service			
	12.3	1	calendar showing payment schedule			
	12.4	40	minimum contract period			
Next Steps	13.1	10	additional information			